

Fusion Partner Program For Software Consultants and System Integrators

Clear Methods[®]
The Power To Simplify

The Water language and Steam platform are a powerful foundation for software consulting and system integration projects. With Steam, you will better utilize your existing staff and more easily tackle complex projects with lower risk -- while significantly reducing your implementation costs. The Fusion Partner Program is designed to jump start software consultants and system integrators in supporting the Steam Platform.

Water and Steam bring the following major benefits to System Integrators and Software Consultants.

- Increase your staff utilization and reduce the cost of specialized skills.
 - Water subsumes the need for over a dozen traditional special-purpose languages otherwise required to implement Web services applications. Without Water, the many diverse tools and languages for application development necessitate expensive specialization and continuous training.
 - The all-purpose Water language enables your team members to speak the same language, increasing your bench flexibility. This translates to better employee utilization.
 - As an easy-to-read, all-purpose language, Water enables you to staff projects with more business-oriented developers, rather than pure technologists.
- Reduce your implementation risk
 - Water enables rapid prototyping of new services and applications to reduce the ambiguity of customer requirements. Water was designed for fast-prototyping with features such as simplified re-factoring and optional typing. Furthermore, prototypes written in Water can be easily extended into production implementations as requirements solidify.
 - As a high-level language, Water shortens the implementation cycle. It eliminates the need for Wizards and code-generators that tend to create more problems than they solve and can constrain professional developers with their simplistic form-based programming. Although Wizards may assist with elementary coding, their inherent limitations quickly frustrate all but the most inexperienced developers. With Water, developers write code that can be easily understood and maintained. Water's extensibility means that developers never hit a wall preventing them from accomplishing their task on time.
 - The Water language increases reuse across customer projects. Water makes it simple to create high-level design patterns and models that flexibly adapt to many different situations.
- Reduce the cost of downstream application maintenance
 - Since Water subsumes the need for over a dozen special-purpose languages, it also eliminates the need for a large post-deployment support staff of specialists knowledgeable in special languages and tools. When even large systems are built with Water and all software is based on a common language, only a small team is required for support. Debugging and program modification of Water-based systems may often be handled by a single individual.
 - Water eliminates the version skew among different products, languages, and standards that often makes a system brittle and easily broken. Water significantly reduces the risks associated with maintenance. It is the only language with built-in deprecation features that can be used by developers.

- Water and Steam are easy to learn
 - The Water language uses concepts familiar to everyone trained in object-oriented technology, including methods, classes, and instances. Water's syntax is based on HTML/XML, the most common syntax used in the world today.
 - Water users find it is easier to learn and stay current with Water than to maintain the necessary expertise in the myriad of alternative technologies required without Water. The many Web services standards and the diverse tools that support the standards are constantly changing. Water, on the other hand, is much more stable.
- The Steam platform leverages customer's existing hardware and software investment and allows incremental adoption.
 - The Steam Engine runs on all platforms that have a Java Virtual Machine (JVM) and can run under any J2EE implementation such as Weblogic and Websphere.
 - Water supports the industry standards.
 - The Steam platform integrates with J2EE and .NET, and bridges both environments.
 - Water works with all security modes and firewalls.

Through Clear Method's Fusion Partner Program, the following resources are available to Software Consultants and System Integrators.

Steam Developer Kit

The Steam Developer Kit includes the Steam IDE Professional Edition along with all developer documentation.

Training and Support

In-depth Water and Steam product and support training, appropriate to your needs, is provided either on-site or at the Clear Methods training center. Telephone and email support are available to program participants.

Joint Marketing

Fusion participants are eligible for a joint announcement press release, promotion at the Clear Methods Web site, joint collateral, lead sharing and special individualized joint lead generation activities.

Authorized Support Program

Resellers may participate in the Authorized Support Program by taking in-depth training on Steam support and becoming certified to provide Steam support to their customers.

Program Cost

There is no initial fee to get started in the **Fusion** Partner Program. The costs of the developer kit and on-site training are advanced to qualified software consultants and system integrators. Credits toward the advance may be earned by reselling Steam licenses or referring end users to purchase licenses directly from Clear Methods.

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"Reducing complexity in software is what the world needs most. Web applications are complex and slow. Others are just putting lipstick on a pig. Clear Methods offers a migration path to a much cleaner approach."
 - Scott M Johnson, Venture Capitalist